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# INFORMATION REPORT

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### East Germany

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Deutsche Waren-Vertriebs-Gesellschaft  
m.b.H (DWV)

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1. The Deutsche Wirtschaftsgesellschaft (DWV) was founded by the SED sometime in 1950 to handle foreign business for the purpose of engaging in illegal trade which could not be handled through the overt branches of the DIA organization. The DIA's were directly subordinate to the Ministry for Foreign and Domestic Trade. The DWV is an independent, SED-sponsored, unaffiliated organization. It is independent of the DIA organization, but bound by certain regulations on trading issued by the Ministry for Foreign and Domestic Trade. DWV soon gained a reputation for illegal trading and business transactions, the nature of which would have been compromising for the DIA's. The DWV makes its own sales and purchase contracts independently of any other East German office or ministry, does its own exporting, and conducts a considerable export business with the Soviet Vneshtorg firms, such as Tekhnopromimport, which was formerly handled through the DIA's.
2. ~~Since~~ 1950 DWV has handled all orders placed by the Soviets for import into the USSR of business machines produced by the plants under VEB Polygraph. These machines were ordered by Tekhnopromimport. During the last 12 months, very few such orders have been received by the supplier plants, indicating a tapering off of Soviet requirements.
3. The DWV is badly handicapped in its business dealings with both supplier and customer firms by the lack of technically qualified personnel on its staff. This is particularly noticeable in the Polygraph Department, headed by Neuhoff (fnu). Neuhoff is cognizant of his own lack of technical knowledge and has refused to employ experienced technical people because he knows that he would suffer badly by comparison. From the time when the DWV was ~~first~~ founded until about 1952, repeated offers were made to specialists in the business and industrial machine fields to accept employment with this office, but qualified personnel consistently refused to be associated with the DWV because of the bad reputation it had already gained in the export field.

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## 4. The following are leading DWV personnel:

a. Director: ~~Willy~~ [redacted]

b. Business Director, Polygraph Department: -Neubert (first name may be [redacted])

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c.

d.

e. Referent for Export to Satellites in the Polygraph Department: Schneider (fnu) [redacted]

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f. Referentin and Sachbearbeiterin for Export to the Scandinavian Countries in the Polygraph Department: ~~Berti~~ Bertik (fnu) [redacted]

g. Sachbearbeiter for Export to the Near East in the Polygraph Department: Graul (fnu).

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h. Sachbearbeiter for Export to English-Speaking Countries in the Polygraph Department: Grauser (fnu).

i. Sachbearbeiter for Internal German Trade in the Polygraph Department: Katzer (fnu) [redacted]

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5. [redacted]

6. An affiliate of the DWV is the Meletex Corporation, which fronts for the DWV. The Meletex firm seems to have dropped into oblivion during the past several months, and it is believed that it may have been disbanded.

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7. There is also a Compensation Trade Department in the DWV, but source could give no further information on this department.

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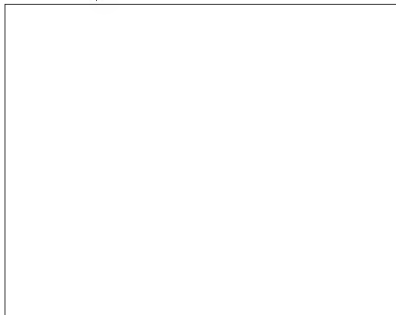
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           Comments:

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1. Probably Fritz Neubert, 3rd Dept. Director.

~~2. Probably Willy Richter, 1st Director.~~



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